

WNGF Board Meeting – 18 July 2023 – 1730

Gary Ebben – President, Mike Williams - Executive Director, Robert Ronge
Treasurer - DJ Klauser, Meredith Conn – Secretary Rafael Conde
Greg Cullen – Vice President June Dykstra

Not Present: Rene Simpson, Christina Schmoker, and Jamie Butcher

1. Consent Agenda – Review of finance report and agenda from 16 May.
2. Gary opening comments:
 - a. Meeting schedule for 2024 – proposal to go to a quarterly meeting schedule.
 - i. Schedule proposal is for middle month of each quarter (Feb, May, Aug and Nov).
Third Tuesday of month.
 - ii. Annual Meeting will still take place in February.
 - iii. XCOM would also go to quarterly two weeks prior to the board meeting.
3. Rob – Donor Identification Committee Report
 - a. June 27th was first ever subcommittee
 - i. In attendance: Rob, Jamie Butcher, John Reuter, Dave Olson, Eric Killen??
 - ii. Pending member Ron Adams – Needs 6 months. Hopefully will join in Sept.
 - b. Results of meeting:
 - i. Looked up top 40-100 foundations in WI. Sorted biggest \$ annual giving.
 - ii. Will break down private/public and divide and conquer.
 - iii. Forwarding general solicitation letter. Suggest getting brochure reprinted and possibly renaming to WINGF. Also discussed different ways to solicit.
 - iv. Requested new letterhead from Mike. Will distribute to subcommittee members.
 - v. Jamie has offered to draft a thank you letter for people who have donated.
 - vi. Possible events we can set up a booth/table at upcoming events (POC):
 1. Retiree Activity Day (RAD) on 30 September (Mike)
 2. Setting up a resource table for WINGA (Gary/Mike)
 3. Yellow Ribbon (Mike)
 4. SLC early September (Mike contacting Katie Reinfeldt)
 5. ANG Senior Leader Summit at Volk Field 13 October (June)
 - vii. Rob talked about contacting Affinity Groups to educate about the foundation.
 - viii. Develop some very high-end informational material. More than brochure to take to companies to solicit for donations. High quality materials boost our legitimacy.
 - ix. Donations:
 1. Re-applied for Connexus Cares and they will send a check for \$10,000.
 2. \$5,000 from Dave Clark former CEO of ClarkCorp Industrial Sales Inc.
 - x. Gary noted our limitation to \$50,000 in donations.
4. Rafael Conde – Grants and Scholarships Subcommittee
 - a. Rene is no longer with Family Support Group – moving to USPFO.

- b. Four scholarship applications
 - i. Subcommittee meet next week to review applications
 - ii. Will expedite to the board for review as school year is approaching
 - iii. Gary reminded to ensure we capture testimonial and data for the annual report
- 5. June Dykstra – Communications and Marketing
 - a. Focus of subcommittee is rebuilding and re-energizing
 - b. Bob Klinger staying on until the end of the year for continuity
 - c. Will start working some of the issues discussed in this meeting
- 6. Treasurer position – If no leads, Gary would like to nominate Michelle Baer, currently works full time as a civilian in CFMO. Was also the WINGA Treasurer for one term.
- 7. The next WINGF board meeting is 19 Sep at 1730 hours.

Meredith C. Conn

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Secretary